Exhibitor
Prospectus

EMEX 2023
Annual Conference & EMEX
Longbeach, CA

Turn the page to see why your company needs to be part of EMEX 2023!

November 3-9, 2023
What is IAEM?
The International Association of Emergency Managers (IAEM) is an international organization dedicated to promoting the goals of saving lives and protecting property prior to and during emergencies and disasters. IAEM is a non-profit, educational organization established in 1952 with more than 6,000 current members. Members are local, state and federal government emergency management/homeland security professionals; private industry/security executives; military; non-profit, healthcare; volunteer disaster planners; and others. Membership is open to anyone practicing or interested in the field.

Join IAEM as an Affiliate Member
Affiliate Members receive a 10% discount on the cost of the booth as well as a complete list of attendees. Visit iaem.org/join/affiliate-membership to see the additional benefits and sign up.

To reserve your booth at EMEX: visit www.emex.org and complete the on-line application and contract. Contact Rebecca Campbell at rebecca@iaem.com with any questions.
Your Company Needs to be Here!

EMEX 2023 will bring an audience of government and private sector purchasers together with homeland security and disaster preparedness suppliers including:

- Communication Systems
- Damage Restoration Firms
- Detection Devices
- Drones
- Electric Bikes
- Emergency Management Consulting
- Emergency Management Software
- Emergency Vehicles
- EMS Medical Equipment
- Exercise and Training Products
- Geographic Information Systems
- Hazmat Gear Accessories
- Information Services
- Mobile Operations
- Notification Systems
- Preparedness Equipment
- Protective Clothing
- Risk Management
- Satellite Technologies
- Shelter Supplies
- Warning Systems
- Weather Meteorological Services

... and much more!

Book Your Exhibit Space Now!
Showcase Your Products and Services!

EMEX brings together the latest technological advances in homeland security and disaster preparedness suppliers under one roof, under the auspices of the International Association of Emergency Managers 71st Annual Conference.

Exhibitor Costs

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<th>Size</th>
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Booths with a ®:
Priority Location and a 5% Premium
Affiliate Members Only:
Receive 10% Discount

Exhibitor Entitlements

The cost to exhibit includes a booth with standard back drape and side rails, one table, two chairs, wastebasket, aisle cleaning, general security, and listings in the show publication. Each 10’ x 10’ booth entitles the exhibiting company/organization to two booth personnel. Exhibitors are encouraged to attend the general sessions and break-out sessions and participate in meal/social functions included as part of their registration. Exhibitor Registration includes a complimentary Sunday night Welcome Reception ticket. Wednesday night Banquet tickets will be available for approximately $150 each and must be purchased in advance.

Maximize Your Organization’s Exposure

Become a Sponsor

Your logo will be listed everywhere from the website to show signage, and even in the IAEM2Go App. Different sponsorship levels available to fit your budget.

Opportunities include:
- Event Sponsorship, includes welcome remarks
- Sponsor led Conference Sessions
- Sponsoring a Board Meeting
- Eblasts to attendees
- Including an advertisement in our program guide
- Be highlighted as a product of the week in our weekly e-newsletter, the Dispatch
- “Other” – a sponsorship package can be customized just for you!

For further information on sponsorship opportunities contact John Osborne at john@iaem.com.

Donate to the IAEM Scholarship Program

Increase your visibility during the EMEX Exhibit. At the same time, you will be helping promote the future of emergency management. Any exhibitor that donates $500 or more to the IAEM Scholarship Program will have their booth marked with a bright yellow flag. The flag will bear the IAEM logo and the words “scholarship donor”

To learn more and donate, see www.iaem.org/Resources/Scholarships. Contact Dawn Shiley at dawn@iaem.com for details.

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EMEX 2023 Important Dates and Deadlines

- **Due ASAP** | **EMEX Description & Logo**
- **75-Word or less description** of your company’s products and services. This will be included in the show guide at no additional charge to exhibitors.
- Company logo in electronic format (high-resolution TIFF, pdf or EPS, vector or at least 300 dpi) at an additional charge of $400.
- **Payment Deadline**
50% of full booth price is due upon booth reservation. Balance is due no later than June 1, 2023 or space may be released. Thereafter, all booths reserved will require full payment at the time of signing.
- **June 1, 2023 | Cancellation Deadline**
  **Cancellation Policy:** All cancellations MUST be received in writing. Space/Exhibits cancelled or reduced before March 1, 2023 will be charged a 25% service charge on the net cost of the original space. Space cancelled or reduced between March 1, 2023 and June 1, 2023 will incur a 75% service charge on the net cost of the original space. The full contract price is due and payable and non-refundable for any space canceled or reduced on or after June 1, 2023.

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### Previous EMEX Exhibitors

- 3M
- 50 Year Blue Can Water
- 911 Cellular
- Advanced Shelter Systems
- AeroClave, LLC
- Airspace Monitoring Systems
- AlertMedia
- AlertSense
- Alertus Technologies
- Aemc Fowler Wheeler
- American College of Endocrinology
- American Military University
- American Signal Company
- Americas
- AppArmor
- Applies Training Solutions
- Aqua Dam
- Architects Design Group
- ARCCS, LLC
- Ascentra
- Association of State Dam Safety Officials
- Attroc: A Division of Blackberry
- Back Watch
- Baron, Critical Weather Intelligence
- Base Camp Connect
- Black Swan Solutions
- Blackline Safety
- BOLPlanning, Inc.
- Bright White Paper Co.
- Buffalo Computer Graphics
- California State University - Long Beach
- CDC Radiation Studies Branch
- Center for Homeland Defense and Security
- Chandrabongshana Technologies
- Chef Minute Meals, Inc.
- CLS America
- COBRA/Dynaxis Inc.
- Commercial Vehicle Safety Alliance
- Consist & Associates
- CINC Press/Taylor & Francis Group
- Crisis Technology Center
- Crisis Track
- Cyberline
- Data Capable
- Dataminr
- Deaf Link Inc.
- Debuttie LLC
- DHS Office for Bombing Prevention
- DHS Office of Emergency Communications
- Disaster Medical Technologies, LLC
- Disaster Resource GUIDE/Emergency/Lifeline Corp.
- Disaster Tech
- DDJ/DLAV Domestic Preparedness Support Initiative
- Domestic Preparedness.com
- DTN
- Dynamic LLC COBRA Software
- ELLDAS
- Embry-Riddle Aeronautical University
- Emergency Communications Network
- Emergency Management Accreditation Program (EMAP)
- Emergency Management Association of Georgia
- Emergency Management Institute
- EMS Innovations, Inc.
- Epicenter Innovation
- EWI
- Everbridge
- EV
- Federal Resources
- Federal Signal Corporation
- FEMA Hazus
- FEMA PRWS
- FEMA Planning, Safety, and Building Science Division
- FirstNet
- FLIR Systems
- Flood Avert
- Forts USA
- FoxFury Lighting Solutions
- Garmin
- Genasys, Inc.
- GlobalBee
- Global Emergency Response
- Globalstar
- gfienna
- Governor’s Hurricane Conference
- GP Strategies
- Hagerty Consulting
- HEPACO, LLC
- Hesco Group
- Honeycomb Networks, Inc.
- IAE Book Signing/Store
- IBM
- ICEY
- IEM, Inc.
- IMAAC
- imgTF Recovery Services
- Incident Management Training Consortium (IMTC)
- Innovative Emergency Management, Inc.
- Information Technology Disaster Resource Center
- Integrated Solutions Consulting
- Intelsat
- Intermed
- IREV (Resiliency in Energy through Vehicles)
- ISF
- John Jay College of Criminal Justice-Online
- Journal of Emergency Management
- Juvare
- Knowledge Center Enterprises, LLC
- Krucial Staffing
- LARRco
- Legal Shield
- Léddus
- Library Logistics Worldwide
- Logical Billing Solutions Inc.
- LIDAR Corporation
- Luxfer HeatMeals
- Mackay Communications, Satellite Solutions
- MD Traffic Control Products
- Merit
- Midland Radio Corporation
- Millsersville University
- Mobile Concepts by Scotty
- Mapic
- NASA Disasters Program
- National Counterterrorism Center (NCTC)
- National Disaster Preparedness Training Center
- National Homeland Security Association
- National Weather Service
- NDEMS
- New Light Technologies
- Nightstick Lockdown
- Noggin
- North American Rescue, LLC.
- Nova Southeastern University
- Nuracon, Inc./SimulationDeck LLC
- Nutwell Logistics
- OnTime
- Paladin-Disaster Preparedness Solutions
- Pallet
- Penn State World Campus
- Philadelphia University
- Picmytomy, an EagleView company
- POS
- PrepperGeosolutions
- ProgSmart, LLC
- Prexistar
- ProPac
- Quake Kare/Emergency Ready
- Quickserv Publishing
- Range Global Services
- Race Mobile Safety
- Read America Inc.
- ReadyWise, Inc.
- Realistic Exercise Developers (RED)
- Recovery Planner
- Rescue 42
- Sallmander Technologies, LLC
- Samsung
- SOS Survival Products
- Southern Disaster Recovery
- Stephensson Custom Case Company
- Sydian, LLC
- Tango Tango
- Texas A&M Engineering Extension Service (TEEX)
- TF Rankin & Associates, Inc.
- The Eagle's Wings Foundation
- The George Washington University
- The Lifo Group
- The Response Group
- The Schneider Corporation (pUBLIC.net)
- Tidal Basin
- Unearth Technologies
- United Rentals
- Universal Storage
- University of Florida
- U.S. Geological Survey
- U.S. National Park Service
- VarPost
- Veeco
- Version
- WEL-FAB INC.
- Whelen Engineering Co. Inc.
- Willdan Associates LLC
- Wildland Homeowner’s
- Witt O'Brien’s

### EMEX 2023 Contact Information

**International Association of Emergency Managers**

201 Park Washington Court • Falls Church, VA 22046-4527

**Exhibit Manager:** Rebecca Campbell, rebecca@iaem.com

**Exhibit Director:** Clay D. Tyeryar, CAE, clay@iaem.com

**Terms & Conditions**

Please visit [www.EMEX.org](http://www.EMEX.org) to fully view all terms and conditions. The exhibitor accepts full responsibility for payment of all space by submitting the contract at [www.EMEX.org](http://www.EMEX.org). Once the contract is signed, and exhibit space is allocated, you are contracted to exhibit. Booths will be assigned on a first-come, first-arrived basis, subject to IAEM’s standards. Exhibitors who cancel their booth reservation must pay a cancellation fee, as noted above, which allows IAEM/EMEX to recover the administration expenses incurred in preparing for the participation of the canceling exhibitor and costs incurred in attempting to resell the booth.