PART A - ADJUSTMENTS PREVIOUS YEAR

None required

PART B - APPROVE NEW YEAR

Table B1 - High-Level, Bottom-Line Summary (details in Section 2)

How to read Table B1:

• Columns show each "fund". They add up left-to-right to "Total Funds"

• Rows show each line item by fiscal year, top to bottom, oldest year at the top. They show the transactions from beginning of 2018-19 to end of 2019-20.

• (brackets, red font) represent expenses coming out of the bank account.

| | IAEM Regular fund | IAEM Strategic Planning Fund | IAEM Reserve Fund | IAEM Student Region Fund | IAEM Alberta Region Fund | IAEM Prarie Region Fund | IAEM Ontario Region Fund | IAEM Atlantic Region Fund | IAEM Conference Fund | TOTAL FUNDS | NOTES |
|---|-------------------|---------------------------------|----------------------|-----------------------------|-----------------------------|----------------------------|-----------------------------|------------------------------|-------------------------|--------------|--|
| 2017-18 Closing Balances | 16,742.36 | 3,000.00 | 10,000.00 | 4,828.28 | | | | | 25,080.47 | 59,651.11 | Closing balance |
| 2018-19 Rev | 17,778.22 | | | 877.50 | | | | | 107,122.72 | 125,778.44 | Actual amount. |
| 2018-19 Exp | (12,556.04) | | | | | | | | (86,674.97) | (99,231.01) | Actual expenes to date |
| 2018-19 Transfer | (3,000.00) | 3,000.00 | | | | | | | | 0.00 | Not actual \$ spent in 2018-19 amount is reserved for 2019 Strategic Planning in- person meeting |
| 2018-19 Closing Balances as at 04-Apr- 2019 (subject to change) | 18,964.54 | 6,000.00 | 10,000.00 | 5,705.78 | 0.00 | 0.00 | 0.00 | 0.00 | 45,528.22 | 86,198.54 | |
| 2019-20 Rev | 6,654.30 | | | 526.50 | 5,748.80 | 763.83 | 4,261.35 | 1,045.24 | 70,000.00 | 89,000.00 | Estimated. |
| 2019-20 Exp | (29,100.00) | (9,000.00) | | 0.00 | (5,748.80) | (763.83) | (4,261.35) | (1,045.24) | (55,000.00) | (104,919.20) | |
| 2019-20 Transfer | (3,000.00) | 3,000.00 | | | | | | | | 0.00 | |
| 2019-20 Closing | (6,481.16) | 0.00 | 10,000.00 | 6,232.28 | 0.00 | 0.00 | 0.00 | 0.00 | 60,528.22 | 70,279.34 | |

14,674

| Estimated dues | | 19,000 |
|--|-----|---------|
| 20% to Canada Council | 20% | (3,800) |
| | | 15,200 |
| Student allocation @ \$45 USD x 50 IAEM Canada portion x 1.30 FX | | (527) |

Student allocation @ \$45 USD x 50 IAEM Canada portion x 1.30 FX Membership dues available to allocate to regions

| | Affiliate + Individual + Lifetime Memberships | % of Total Membership | Budget Allocated | Student Membership | Total Members per Province orTerritory |
|------------------------|--|--------------------------|---------------------|-----------------------|--|
| NWT | 1 | | | | 1 |
| YK | 1 | | | | 1 |
| BC | 56 | | | 1 | 57 |
| AB | 143 | 39% | 5,749 | 5 | 148 |
| Prairie (MB + SK) | 19 | 5% | 764 | 3 | 22 |
| ON | 106 | 29% | 4,261 | 5 | 111 |
| Atlantic (NB, NF, NS & | | | | | |
| PEI) | 26 | 7% | 1,045 | 4 | 30 |
| QC | 13 | | | | 13 |
| TOTAL | 365 | | \$ 11,819.20 | 18 | 383 |

Table B2 - High-Level, Proposed Revenue Expense Summary (details in Section 2)

| ltem | 2018-19 Actuals as at 04-Apr- 2019 (subj. to change | Proposed Expenses for 2019-20 | Comments |
|---|--|-------------------------------|---|
| Opening | 59,651.11 | 86,198.54 | See Table B1 "2018-19 Closing Balances as at 11-May-2019" |
| Revenue | | | |
| Regular membership dues | 17,778.22 | 18,473.50 | Estimated |
| Student membership dues | 877.50 | 526.50 | Estimated |
| Conference revenue | 107,122.72 | 70,000.00 | |
| Expenses | | | |
| Conference expenses | (86,674.97) | (55,000.00) | Estimated |
| Canada Council | (10,578.82) | (15,450.00) | Details Below |
| Alberta region | (1,977.22) | (5,748.80) | Details Below - agrees to allocation |
| Prairie region | 0.00 | (763.83) | Details Below - agrees to allocation |
| Ontario region | 0.00 | (4,261.35) | Details Below - agrees to allocation |
| Atlantic Region | 0.00 | (1,045.24) | Details Below - agrees to allocation |
| Student Region | 0.00 | 0.00 | Details Below - agrees to allocation |
| Comms & Marketing Committee | 0.00 | (1,550.00) | Details Below |
| Governance Committee | (3,000.00) | (9,000.00) | Details Below |
| Membership Committee | 0.00 | (2,100.00) | Details Below |
| Partership Engagement Committee | 0.00 | (5,000.00) | Details Below |
| Professional Development Committee | 0.00 | (1,500.00) | Details Below |
| CEM Commission | 0.00 | (3,500.00) | Details Below |
| Scholarship Commission | (2,000.00) | (2,000.00) | Details Below |
| Total Expenses | (104,231.01) | (106,919.20) | |
| Add back Governance Committee and/or Scholarship | 5,000.00 | 2,000.00 | For 2018-19 add back Strategic Planning for \$3k (not money actually spent) and Scholarship \$2k (IAEM Global will deduct when they transfer us \$ for membership dues in next fiscal year). For 2019-20, add back Scholarship only as payment will be deducted from membership dues received in 2020/21. |
| GRAND TOTAL | 86,198.54 | 70,279.34 | |

Section 2 - Detailed Figures Approved IAEM Canada - Budget for Fiscal 2019-20

| Canada Council (President, Past President, VP, Secretary, Treasurer) | Previous Year Actuals | Proposed Amount | Approved Amount | Comments |
|--|-----------------------|-----------------|-----------------|--|
| Corporations Canada registration fee | \$- | \$ 60.00 | \$ 60.00 | Mandatory to maintain our status as a Corporation with Federal Govt. Due annually in September. To reimburse Secretary for 2017. 2018 & 2019. |
| Banking fees | \$ 56.00 | \$ 50.00 | \$ 50.00 | |
| Tax Return Accounting | \$ - | \$ 1,000.00 | \$ 1,000.00 | To contract a publicly licensed accountant to submit a Not-For-Profit Organization tax return to CRA. Treasurer to investigate. |
| Online/teleconferencing platform | \$ - | \$ - | \$ - | We used IAEM Global GoToMeeting platform |
| Postage, Courier, Office Supplies | \$ 28.35 | \$ 150.00 | \$ 150.00 | Approving basic amount saves having to vote o such expenses each time they arise |
| Move to Membership line items Sundries: Booth and table cloth shipping (5 events @ 125 each) | \$ - | \$ 500.00 | \$ - | Moved to membership committee |
| IAEM Global Conference & Canada Caucus Meeting (USA) (Oct 2018 was Grand Rapids Michigan). Nov 2019 Savannah Georgia | \$ 3,149.70 | \$ 3,200.00 | \$ 3,200,00 | |
| Public Safety Canada/Platform for Disaster Risk Reduction (1/year) | \$ 836.03 | \$ 950.00 | \$ 950.00 | Must maintain presence/voice |
| Canada Tri-Service EM Committee (2/year) or DGEM (Domestic Group of Emergency Management) | \$- | \$ 2,000.00 | \$ 2,000.00 | Must maintain presence/voice |
| SOREM | \$ 743.34 | \$ 800.00 | \$ 800.00 | |
| AGM - Board member travel, meet & greet etc. Other domestic/international travel. | \$- | \$ 1,500.00 | \$ 5,000.00 | Travel budget expenses to support one board member to attend IAEM AGM and other travel including domestic/international. ANY UNUSED AMOUNTS TO BE ALLOCATED TO EXACT SAME LINE ITEM ONLY TO FUTURE YEARS. |
| Constant Contact | \$ 159.60 | \$ 240.00 | \$ 240.00 | Email marketing software |
| FEMA Caucus - flights only | \$ 578.34 | \$ 2,000.00 | \$ 2,000.00 | Best Practices & representation (To understand how caucuses can benefit IAEM Canada, or how we can create those here |
| EMBC Presentation - flights | \$ 304.76 | \$ - | | |
| UNISDR - flight only / mileage | \$ 1,638.71 | \$ - | | more expenses to come for 2018/19 |
| UNISDR / Texas expenses | \$ 3,083.99 | 450.00 | 4 | |
| IAEM Global Student Basket | | \$ 150.00 | \$ - | from conference budget |
| IAEM Global Student (Canadian Student to attend conference) | | \$ 300.00 | \$ - | from conference budget |
| IAEM conference - Canadian Engagement Evening - appetizers | | \$ 200.00 | \$ - | from conference budget |
| | | | | |
| | | | | |
| Sub-total | \$ 10,578.82 | \$ 13,100.00 | \$ 15,450.00 | |

| Alkanta majan | Previous Year Actuals | Despected Amount | Ammend America | Comments |
|------------------------------|-----------------------|------------------|-----------------|---|
| Alberta region | Previous Year Actuals | Proposed Amount | Approved Amount | Comments |
| AEMA Summit Attendance/Booth | \$ 1,977.22 | \$ 1,000.00 | \$ 1,000.00 | |
| 2019-20 Budget Allocation | | \$ 4,748.80 | \$ 4,748.80 | Region to allocate within IAEM guidelines |
| Sub-total | \$ 1,977.22 | \$ 5,748.80 | \$ 5,748.80 | Note less AEMA summit attendance/booth (so propossed amount = dues) |
| Prairie Region | Previous Year Actuals | Proposed Amount | Approved Amount | Comments |
| 2019-20 Budget Allocation | \$- | \$ 763.83 | \$ 763.83 | Region to allocate within IAEM guidelines |
| | | | | |
| Sub-total | \$ - | \$ 763.83 | \$ 763.83 | |
| | | | | • · · · · |
| Ontario Region | Previous Year Actuals | Proposed Amount | Approved Amount | Comments |
| 2019-20 Budget Allocation | \$- | \$ 4,261.35 | \$ 4,261.35 | Region to allocate within IAEM guidelines |
| | | \$ - | | |
| Sub-total | \$ - | \$ 4,261.35 | \$ 4,261.35 | |
| Adapatis Depise | Previous Year Actuals | Descend Assessed | A | (manut |
| Atlantic Region | Previous Year Actuals | Proposed Amount | Approved Amount | Comments |
| 2019-20 Budget Allocation | \$ - | \$ 1,045.24 | \$ 1,045.24 | Region to allocate within IAEM guidelines |
| | | \$ - | | |
| Sub-total | \$ - | \$ 1,045.24 | \$ 1,045.24 | |
| Student Fund | Previous Year Actuals | Proposed Amount | Approved Amount | Comments |
| | Previous rear Actuals | • | Approved Amount | |
| 2019-20 Budget Allocation | \$ - | \$ 526.50 | \$- | No student council |
| | | | | |

- Keep student dues separate for now

526.50 \$

Ś

\$

Sub-total

| Communications and Marketing Committee | Previous Year Actuals | Proposed Amount | Approved Amount | Comments |
|---|-----------------------|-----------------|-----------------|---|
| IAEM Canada-branded materials (conference swag, IAEM products, lanyards, business cards, etc. to be used for marketing. | \$ - | \$ 1,000.00 | \$ 1,000. | 20 Regions will coordinate if they source locally; Membership Committee will leverage this fund instead. |
| Hootsuite | \$ - | \$ 300.00 | | |
| Advertising | | \$ 250.00 | \$ 250. | |
| Sub-total | \$ - | \$ 1,550.00 | \$ 1,550. | 00 |
| Governance Committee | Previous Year Actuals | Proposed Amount | Approved Amount | Comments |
| Strategic Planning Workshop - Fall 2019 | \$ 3,000.00 | \$ 3,000.00 | \$ 3,000.0 | Third and final year reserve buildup from 2016-2019, so that the Board can meet in person to re-do the 3 year Strategic Plan. |
| | \$ - | \$ 6,000.00 | | 00 Spending amounts saved from 2017-18 and 2018-19 (\$3000 x 2 years) |
| Sub-total | \$ 3,000.00 | \$ 9,000.00 | \$ 9,000.0 | 00 |
| Membership Committee | Previous Year Actuals | Proposed Amount | Approved Amount | Comments |
| Item 1 – Awards 2020 | Previous rear Actuals | Proposed Amount | Approved Amount | Comments |
| Purpose: Membership Recognition & Incentive to Nominate Date: June 2020 Items included: 2 Certificates for each of 4 award categories (\$50 each) - \$400 2 Career Excellence engraved plaques (\$100) - \$200 Extra shipping contingency - \$100 Nomination Incentive of 1 Registration - \$300 | \$- | \$ 1,000.00 | \$ 1,000/ | Create an incentive for an IAEM Canada Member who nominates a winning award recipient. Members names will be put into a draw for winner who will receive credit towards registration for 2020 Annual Conference Registration. |
| Item 2 IAEM Canada Promotional Material: \$400 | \$ - | \$ 400.00 | \$ - | See Communications and Marketing Committee |
| Move to Membership line items Sundries: Booth and table cloth shipping (5 events @ 125 each) | \$ - | \$ 625.00 | \$ 625. | 00 Moved from Canada Council (shippig booth, etc.) |
| DEMCON | \$ - | \$ - | | Booth opportunity during training sessions, to reach new Fire Chiefs in area that is generally untapped. Mileage \$200, hotel \$300 plus registration \$100. |
| Incentives to promote membership; drives | | \$ 475.00 | \$ 475.0 | 200 |
| Sub-total | ć | \$ 2,500.00 | \$ 2,100.0 | |

| Partnership Engagement Committee | Previous Year Actuals | Proposed Amount | Approved Amount | Comments |
|---|-----------------------|-----------------|-----------------|--|
| CSA Z1600 Technical Committee, Emergency Management working group (2 year) | \$ - | \$ 1,000.00 | \$ - | |
| CITIG (2/year) | \$ - | \$ 1,000.00 | \$ - | |
| IAEM Canada Representation at CRHNet Conference | \$ - | \$ 1,000.00 | \$- | |
| Canadian Federation of Municipalities Conference | \$- | \$ 3,700.00 | \$- | 30th May to 2nd June 2019 (Quebec). https://fcm.ca/en/events-training/conferences/annual-conference-and-trade-show |
| Various engagements / conferences TBA | | | \$ 5,000.00 | Eva will draft a proposal to encompass that representation/advocacy, and event on the Hill with policiticans |
| Sub-total | \$ - | \$ 6,700.00 | \$ 5,000.00 | |

| Professional Development Committee | Previous Year Actuals | Proposed Amount | Approved Amount | Comments |
|--|-----------------------|-----------------|-----------------|----------|
| Public Safety Canada competencies (2/year) | \$ - | \$ 1,500.00 | \$ 1,500.00 | |
| | | | | |
| Sub-total | \$ - | \$ 1,500.00 | \$ 1,500.00 | |

| CEM Commission | Previous Year Actuals | Proposed Amount | Approved Amount | Comments |
|--------------------------|-----------------------|-----------------|-----------------|--|
| CEM Prep Courses | \$ - | \$ 3,500.00 | \$ 3,500.00 | Travel, set up, materials, instructor, rentals etc. Partially offset by candidates paying for the course |
| AEM/Brochures - printing | | \$ - | | Covered under Comms & Marketing; Canada Council for shipping |
| Sub-total | \$ - | \$ 3,500.00 | \$ 3,500.00 | |

| Scholarship Commission | Previous Year Actuals | Proposed Amount | Approved Amount | Comments |
|------------------------|-----------------------|-----------------|-----------------|--|
| IAEM Canada Scholarsip | \$ 2,000.00 | \$ 2,000.00 | \$ 2,000.00 | Initiative started in 2018 per Aaida's request |
| | | \$ - | | |
| Sub-total | \$ 2,000.00 | \$ 2,000.00 | \$ 2,000.00 | |